

## FLORIDA AGRICULTURAL OVERVIEW

Florida's 42,500 **commercial farms**, utilizing 10.0 million **acres**, continue to produce a wide variety of safe and dependable food products. From the **citrus groves** and the **nurseries** in central and southern Florida, to the **vegetables** in regions around the State, to the **cattle and calves** throughout the State, these farms provide Florida with a large and stable economic base.

In 2005 Florida ranked:

- ✓ 1<sup>st</sup> in the U.S. in the value of production of **oranges, grapefruit, tangerines, and sugarcane for sugar and seed.**<sup>1/</sup>
- ✓ 1<sup>st</sup> in value of sales of: **snap beans, fresh market tomatoes, cucumbers for fresh market, cucumbers for pickles, bell peppers, squash, and watermelons**
- ✓ 2<sup>nd</sup> in sales of **greenhouse and nursery products, sweet corn, and strawberries**
- ✓ 4<sup>th</sup> in value of production of **honey**

In 2005, Florida accounted for:

- 56 percent of the total U.S. value of production for **oranges** (\$843 million)
- 52 percent of the total U.S. value of production for **grapefruit** (\$208 million)
- 53 percent of the total U.S. value of production for **tangerines** (\$68.4 million)
- 53 percent of the total U.S. value of production for **sugarcane for sugar and seed** (\$433 million)<sup>1/</sup>
- 49 percent of the total U.S. value of sales for **fresh market tomatoes** (\$805 million)
- 44 percent of the total U.S. value of sales for **bell peppers** (\$213 million)
- 31 percent of the total U.S. value of sales for **cucumbers for fresh market** (\$73.7 million)
- 31 percent of the total U.S. value of sales for **watermelons** (\$127 million)

The total cash receipts for **nursery and greenhouse** products in Florida were just over \$1.6 billion in 2004. **Livestock and livestock products** produced sales of over \$1.5 billion, with \$432 million coming from sales of **dairy products** and \$443 million coming from sales of **beef**. **Poultry farms** generated \$399 million in sales, with \$208 million coming from **broilers** and \$160 million coming from **eggs**.

Florida **aquaculture** products contributed \$99.5 million in sales in 2003, the latest year available. Tropical fish accounted for sales of \$47.0 million; aquatic plants accounted for \$20.0 million; and clams accounted for \$13 million.

Florida growers harvested **vegetables for fresh market** from 181,100 acres in 2005, with sales exceeding \$1.5 billion. Florida citrus growers in 2004-2005 produced 149 million boxes of **oranges** (95 percent of which were used for **orange juice**) and 12.8 million boxes of **grapefruit** (42 percent of which were used for **grapefruit juice**).

On January 2005 there were 1.71 million **head of cattle** on farms and ranches in Florida, including 952,000 head of **beef cows** and 138,000 head of **milk cows**.

Florida ranked 9<sup>th</sup> in the number of **chickens** on farms in 2004 Florida's poultry farmers maintained an average of 11.3 million **layers** in 2004 (producing 3.1 billion **eggs**) and produced 78.5 million **broilers**.

<sup>1/</sup> Data for 2004, the latest year available.

## FLORIDA CASH RECEIPTS – 2004

Farm cash receipts from marketing Florida agricultural products in 2004 amounted to \$6.84 billion, an increase of 4 percent from the previous year. Nationally, Florida ranks 2<sup>nd</sup> in the value of **vegetable and melon** production with cash receipts of \$1.4 billion, 3<sup>rd</sup> in **fruits and nuts** with receipts of \$1.5 billion, 5<sup>th</sup> in **all crops** with receipts of \$5.4 billion, and 10<sup>th</sup> in **total** cash receipts.

| Commodity | Cash receipts |                  |
|-----------|---------------|------------------|
|           | 2004          | Percent of total |

*1,000 dollars*

|                              |                  |               |
|------------------------------|------------------|---------------|
| <b>All Commodities</b>       | <b>6,843,731</b> | <b>100.00</b> |
| <b>All Crops</b>             | 5,359,595        | 78.31         |
| <b>Citrus</b>                | 1,242,029        | 18.15         |
| Grapefruit                   | 186,543          | 2.73          |
| K-Early Citrus Fruit         | NA               | 0.00          |
| Lemons                       | 703              | 0.01          |
| Limes                        | NA               | 0.00          |
| Oranges                      | 975,503          | 14.25         |
| Tangelos                     | 4,594            | 0.07          |
| Tangerines                   | 69,880           | 1.02          |
| Temples                      | 4,806            | 0.07          |
| <b>Other Fruits and Nuts</b> | 269,728          | 3.94          |
| Avocados                     | 13,736           | 0.20          |
| Pecans                       | 695              | 0.01          |
| Blueberries                  | 25,200           | 0.37          |
| Strawberries                 | 177,997          | 2.60          |
| Other                        | 52,100           | 0.76          |
| <b>Vegetables and Melons</b> | 1,446,654        | 21.14         |
| Cabbage                      | 30,932           | 0.45          |
| Cucumbers                    | 83,426           | 1.22          |
| Eggplant                     | <sup>2/</sup>    | 0.00          |
| Escarole                     | <sup>2/</sup>    | 0.00          |
| Green Peppers                | 218,411          | 3.19          |
| Lettuce                      | <sup>2/</sup>    | 0.00          |
| Okra                         | <sup>2/</sup>    | 0.00          |
| Potatoes                     | 97,115           | 1.42          |
| Radishes                     | <sup>2/</sup>    | 0.00          |
| Snap Beans                   | 133,198          | 1.95          |
| Squash                       | 45,392           | 0.66          |
| Sweet Corn                   | 110,382          | 1.61          |
| Tomatoes                     | 500,472          | 7.31          |
| Watermelons                  | 67,200           | 0.98          |
| Other                        | 160,126          | 2.34          |

<sup>1/</sup> Potted foliage for indoor and patio use, bedding and potted flowering plants, selected cut flowers, and cultivated cut greens.

<sup>2/</sup> Included in "Other".

| Commodity | Cash receipts |                  |
|-----------|---------------|------------------|
|           | 2004          | Percent of total |

*1,000 dollars*

|   |           |       |
|---|-----------|-------|
| <b>Field Crops</b>                            | 704,711   | 10.30 |
| Corn  | 5,537     | 0.08  |
| Cotton  | 28,704    | 0.42  |
| Hay   | 9,621     | 0.14  |
| Peanuts                                       | 68,068    | 0.99  |
| Soybeans                                      | 3,151     | 0.05  |
| Sugarcane                                     | 549,669   | 8.03  |
| Tobacco                                       | 17,226    | 0.25  |
| Wheat   | 2,065     | 0.03  |
| Other   | 20,670    | 0.30  |
| <b>Foliage and Floriculture <sup>1/</sup></b> | 825,672   | 12.06 |
| <b>Aquatic Plants</b>                         | 20,000    | 0.29  |
| <b>Other Crops and Products</b>               | 850,801   | 12.43 |
| <b>All Livestock and Products</b>             | 1,484,136 | 21.69 |
| <b>Milk</b>                                   | 431,616   | 6.31  |
| <b>Cattle and Calves</b>                      | 443,145   | 6.48  |
| <b>Poultry and Eggs</b>                       |           |       |
| Broilers                                      | 208,440   | 3.05  |
| Eggs  | 159,878   | 2.34  |
| Other   | 30,700    | 0.45  |
| <b>Aquaculture</b>                            | 68,539    | 1.00  |
| Catfish                                       | 1,139     | 0.02  |
| Tropical Fish                                 | 46,000    | 0.67  |
| Alligators Farmed                             | 2,400     | 0.04  |
| Clams and Oysters                             | 9,000     | 0.13  |
| Other Aquaculture                             | 10,000    | 0.15  |
| <b>Miscellaneous Livestock</b>                |           |       |
| Hogs  | 6,406     | 0.09  |
| Honey   | 20,090    | 0.29  |
| Sheep and Lambs, Wool                         | 9         | 0.00  |
| Other Livestock & Products                    | 115,313   | 1.68  |

**FLORIDA CASH RECEIPTS**  
By Commodity Group and Year

| Year                 | Crops     | Livestock | Total cash receipts |
|----------------------|-----------|-----------|---------------------|
| <i>1,000 dollars</i> |           |           |                     |
| 1960                 | 516,927   | 209,925   | 771,852             |
| 1970                 | 916,291   | 403,604   | 1,319,895           |
| 1971                 | 1,042,078 | 416,029   | 1,478,107           |
| 1972                 | 1,219,359 | 468,397   | 1,687,756           |
| 1973                 | 1,442,362 | 605,103   | 2,047,465           |
| 1974                 | 1,601,213 | 544,200   | 2,145,413           |
| 1975                 | 1,879,670 | 623,905   | 2,503,575           |
| 1976                 | 1,901,292 | 672,709   | 2,574,001           |
| 1977                 | 2,018,719 | 742,598   | 2,761,317           |
| 1978                 | 2,579,409 | 849,213   | 3,428,622           |
| 1979                 | 2,845,812 | 1,001,876 | 3,487,688           |
| 1980                 | 3,103,833 | 978,525   | 4,082,358           |
| 1981                 | 3,231,728 | 1,026,286 | 4,258,014           |
| 1982                 | 3,326,155 | 1,020,062 | 4,346,217           |
| 1983                 | 3,546,915 | 1,081,535 | 4,628,450           |
| 1984                 | 3,638,231 | 1,098,092 | 4,736,323           |
| 1985                 | 3,762,770 | 1,030,336 | 4,793,106           |
| 1986                 | 3,747,156 | 1,030,336 | 4,777,492           |
| 1987                 | 4,207,362 | 1,100,854 | 5,308,216           |
| 1988                 | 4,688,987 | 1,146,040 | 5,835,027           |
| 1989                 | 5,021,374 | 1,218,705 | 6,240,079           |
| 1990                 | 4,438,082 | 1,258,961 | 5,697,043           |
| 1991                 | 4,972,810 | 1,171,626 | 6,144,436           |
| 1992                 | 4,956,706 | 1,263,874 | 6,220,580           |
| 1993                 | 4,824,757 | 1,310,232 | 6,134,989           |
| 1994                 | 4,815,127 | 1,296,603 | 6,111,730           |
| 1995                 | 4,841,471 | 1,238,378 | 6,079,849           |
| 1996                 | 5,100,235 | 1,312,154 | 6,412,389           |
| 1997                 | 5,238,267 | 1,385,551 | 6,623,818           |
| 1998                 | 5,689,172 | 1,390,238 | 7,079,410           |
| 1999                 | 5,311,395 | 1,347,573 | 6,658,968           |
| 2000                 | 5,470,458 | 1,315,908 | 6,786,366           |
| 2001                 | 5,236,151 | 1,389,601 | 6,625,752           |
| 2002                 | 5,142,775 | 1,239,055 | 6,381,830           |
| 2003                 | 5,320,817 | 1,240,370 | 6,561,187           |
| 2004                 | 5,359,595 | 1,484,136 | 6,843,731           |

## UNITED STATES TOTAL CASH RECEIPTS

Leading States, 2004

| Rank                 | State          | Cash receipts | Percent of U.S. total |
|----------------------|----------------|---------------|-----------------------|
| <i>1,000 dollars</i> |                |               |                       |
| 1                    | California     | 31,835,183    | 13.2                  |
| 2                    | Texas          | 16,498,398    | 6.8                   |
| 3                    | Iowa           | 14,652,945    | 6.1                   |
| 4                    | Nebraska       | 11,779,728    | 4.9                   |
| 5                    | Minnesota      | 9,794,911     | 4.1                   |
| 6                    | Illinois       | 9,708,305     | 4.0                   |
| 7                    | Kansas         | 9,502,727     | 3.9                   |
| 8                    | North Carolina | 8,210,496     | 3.4                   |
| 9                    | Wisconsin      | 6,864,150     | 2.8                   |
| 10                   | <b>Florida</b> | 6,843,731     | 2.8                   |
|                      | U.S. Total     | 241,241,403   | 100.0                 |

## UNITED STATES VEGETABLE CASH RECEIPTS

Leading States, 2004

| Rank                 | State          | Cash receipts | Percent of U.S. total |
|----------------------|----------------|---------------|-----------------------|
| <i>1,000 dollars</i> |                |               |                       |
| 1                    | California     | 7,450,517     | 43.2                  |
| 2                    | <b>Florida</b> | 1,446,654     | 8.4                   |
| 3                    | Arizona        | 1,014,627     | 5.9                   |
| 4                    | Washington     | 898,480       | 5.2                   |
| 5                    | Idaho          | 632,420       | 3.7                   |
| 6                    | Texas          | 497,309       | 2.9                   |
| 7                    | New York       | 470,213       | 2.7                   |
| 8                    | Georgia        | 455,128       | 2.6                   |
| 9                    | Michigan       | 439,143       | 2.5                   |
| 10                   | Oregon         | 366,551       | 2.1                   |
|                      | U.S. Total     | 17,256,235    | 100.0                 |

## UNITED STATES CROP CASH RECEIPTS

Leading States, 2004

| Rank                 | State          | Cash receipts | Percent of U.S. total |
|----------------------|----------------|---------------|-----------------------|
| <i>1,000 dollars</i> |                |               |                       |
| 1                    | California     | 23,212,043    | 19.7                  |
| 2                    | Illinois       | 7,769,390     | 6.6                   |
| 3                    | Iowa           | 7,368,773     | 6.3                   |
| 4                    | Texas          | 5,391,411     | 4.6                   |
| 5                    | <b>Florida</b> | 5,359,595     | 4.6                   |
| 6                    | Minnesota      | 4,860,595     | 4.1                   |
| 7                    | Nebraska       | 4,441,545     | 3.8                   |
| 8                    | Washington     | 4,132,390     | 3.5                   |
| 9                    | Indiana        | 3,978,204     | 3.4                   |
| 10                   | Ohio           | 3,387,276     | 2.9                   |
|                      | U.S. Total     | 117,760,414   | 100.0                 |

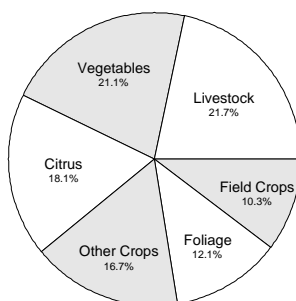
## FLORIDA LEADING CASH RECEIPTS

By commodity, 2004

| Commodity                      | Florida receipts     | U.S. receipts | Florida percent of U.S. | Florida national Ranking |
|--------------------------------|----------------------|---------------|-------------------------|--------------------------|
|                                | <i>1,000 Dollars</i> |               | <i>Percent</i>          |                          |
| Greenhouse/Nursery             | 1,628,672            | 15,697,175    | 10.4                    | 2                        |
| Oranges                        | 980,309              | 1,569,567     | 62.5                    | 1                        |
| Sugarcane                      | 549,669              | 997,699       | 55.1                    | 1                        |
| Tomatoes (Fresh Market)        | 500,472              | 2,063,138     | 24.3                    | 1                        |
| Cattle/Calves                  | 443,145              | 47,295,573    | 0.9                     |                          |
| Dairy Products                 | 431,616              | 27,367,857    | 1.6                     | 16                       |
| Peppers                        | 218,411              | 576,375       | 37.9                    | 2                        |
| Broilers                       | 208,440              | 20,446,085    | 1.0                     | 18                       |
| Grapefruit                     | 186,543              | 282,335       | 66.1                    | 1                        |
| Strawberries                   | 177,997              | 1,471,536     | 12.1                    | 2                        |
| Eggs                           | 159,878              | 5,303,244     | 3.0                     | 12                       |
| Snap Beans (Fresh Market)      | 133,198              | 267,005       | 49.9                    | 1                        |
| Sweet Corn                     | 110,382              | 832,783       | 13.3                    | 2                        |
| Potatoes                       | 97,115               | 2,373,184     | 4.1                     | 9                        |
| Cucumbers (Fresh & Processing) | 83,426               | 370,288       | 22.5                    | 1                        |
| Tangerines                     | 69,880               | 117,412       | 59.5                    | 1                        |
| Aquaculture                    | 68,539               | 1/            |                         |                          |
| Peanuts                        | 68,068               | 834,380       | 8.2                     | 5                        |
| Watermelons                    | 67,200               | 313,458       | 21.4                    | 2                        |
| Squash                         | 45,392               | 222,718       | 20.4                    | 2                        |
| Cabbage (Fresh Market)         | 30,932               | 347,405       | 8.9                     | 4                        |
| Cotton                         | 28,704               | 5,405,215     | 0.5                     | 17                       |
| Blueberries                    | 25,200               | 296,933       | 8.5                     | 5                        |
| Honey                          | 20,090               | 201,792       | 10.0                    | 3                        |

1/ No comparable data for U.S.

## FLORIDA AGRICULTURE CASH RECEIPTS, 2004



## FARMS AND LAND IN FARMS

Florida had 42,500 commercial farms in 2005, using a total of 10,000,000 acres. There were 6,300 farms with sales exceeding \$100,000. The average farm size was 235 acres. The number of farms in Florida has remained fairly stable over the past 10 years. Florida ranks 22<sup>nd</sup> among all States in number of farms and 29<sup>th</sup> in land in farms.

### FLORIDA FARMS AND ACREAGE

By year and by economic sales class

| Year | Number of farms |                   |                     |                  | Total acres        |                   |                     |                  | Average farm size |
|------|-----------------|-------------------|---------------------|------------------|--------------------|-------------------|---------------------|------------------|-------------------|
|      | Total           | \$1,000 - \$9,999 | \$10,000 - \$99,999 | \$100,000 & over | Total              | \$1,000 - \$9,999 | \$10,000 - \$99,999 | \$100,000 & over |                   |
|      |                 |                   |                     |                  | <i>1,000 acres</i> |                   |                     |                  | <i>Acres</i>      |
| 1996 | 45,000          | 25,000            | <sup>1/</sup>       | <sup>1/</sup>    | 10,700             | 1,800             | <sup>1/</sup>       | <sup>1/</sup>    | 237.8             |
| 1997 | 45,000          | 29,500            | <sup>1/</sup>       | <sup>1/</sup>    | 10,600             | 1,800             | <sup>1/</sup>       | <sup>1/</sup>    | 235.6             |
| 1998 | 45,000          | 29,300            | 10,500              | 5,200            | 10,500             | 1,800             | 2,400               | 6,300            | 233.3             |
| 1999 | 45,000          | 28,800            | 11,000              | 5,200            | 10,500             | 1,800             | 2,400               | 6,300            | 233.3             |
| 2000 | 44,000          | 27,800            | 11,000              | 5,200            | 10,400             | 1,750             | 2,350               | 6,300            | 236.4             |
| 2001 | 44,000          | 27,600            | 11,000              | 5,400            | 10,300             | 1,700             | 2,350               | 6,250            | 234.1             |
| 2002 | 44,000          | 27,600            | 11,000              | 5,400            | 10,300             | 1,700             | 2,350               | 6,250            | 234.1             |
| 2003 | 44,000          | 27,600            | 11,000              | 5,400            | 10,200             | 1,650             | 2,300               | 6,250            | 231.8             |
| 2004 | 43,200          | 27,000            | 10,700              | 5,500            | 10,100             | 1,600             | 2,200               | 6,300            | 234.0             |
| 2005 | 42,500          | 26,300            | 10,500              | 5,700            | 10,000             | 1,600             | 2,100               | 6,300            | 235.0             |

<sup>1/</sup> Estimates not available for all sales classes.

### LEADING STATES

Number of farms – 2005

| State      | Number of farms | Total acres in farms | Average size of farm |
|------------|-----------------|----------------------|----------------------|
|            |                 |                      | <i>Acres</i>         |
| Texas      | 230,000         | 129,800,000          | 564                  |
| Missouri   | 105,000         | 30,100,000           | 287                  |
| Iowa       | 89,000          | 31,600,000           | 355                  |
| Tennessee  | 84,000          | 11,600,000           | 138                  |
| Kentucky   | 84,000          | 13,800,000           | 164                  |
| Oklahoma   | 83,000          | 33,700,000           | 406                  |
| Minnesota  | 79,600          | 27,500,000           | 345                  |
| Ohio       | 76,500          | 14,300,000           | 187                  |
| California | 76,500          | 26,400,000           | 345                  |
| Wisconsin  | 76,500          | 15,400,000           | 201                  |

## FLORIDA PAID FARM WORKERS

| Date | Paid Farm Workers | Hired by Farmers | Hired by Agricultural Services |
|------|-------------------|------------------|--------------------------------|
|------|-------------------|------------------|--------------------------------|

### 2006

|         |        |        |       |
|---------|--------|--------|-------|
| January | 58,000 | 49,000 | 9,000 |
|---------|--------|--------|-------|

### 2005

|         |        |        |       |
|---------|--------|--------|-------|
| October | 45,000 | 42,000 | 3,000 |
|---------|--------|--------|-------|

|      |        |        |       |
|------|--------|--------|-------|
| July | 43,000 | 41,000 | 2,000 |
|------|--------|--------|-------|

|       |        |        |        |
|-------|--------|--------|--------|
| April | 59,000 | 49,000 | 10,000 |
|-------|--------|--------|--------|

|         |        |        |       |
|---------|--------|--------|-------|
| January | 56,000 | 48,000 | 8,000 |
|---------|--------|--------|-------|

### 2004

|         |        |        |       |
|---------|--------|--------|-------|
| October | 55,000 | 52,000 | 3,000 |
|---------|--------|--------|-------|

|      |        |        |       |
|------|--------|--------|-------|
| July | 42,000 | 39,000 | 3,000 |
|------|--------|--------|-------|

|       |        |        |       |
|-------|--------|--------|-------|
| April | 66,000 | 57,000 | 9,000 |
|-------|--------|--------|-------|

|         |        |        |        |
|---------|--------|--------|--------|
| January | 75,000 | 61,000 | 14,000 |
|---------|--------|--------|--------|

### 2003

|         |        |        |       |
|---------|--------|--------|-------|
| October | 53,000 | 49,000 | 4,000 |
|---------|--------|--------|-------|

|      |        |        |       |
|------|--------|--------|-------|
| July | 48,000 | 45,000 | 3,000 |
|------|--------|--------|-------|

|       |        |        |        |
|-------|--------|--------|--------|
| April | 70,000 | 53,000 | 17,000 |
|-------|--------|--------|--------|

|         |        |        |        |
|---------|--------|--------|--------|
| January | 87,000 | 70,000 | 17,000 |
|---------|--------|--------|--------|

## TYPE WORK AND HOURLY WAGES <sup>1/</sup>

| Date | All | Field | Livestock |
|------|-----|-------|-----------|
|------|-----|-------|-----------|

*Dollars*

### 2006

|         |      |      |      |
|---------|------|------|------|
| January | 9.55 | 8.80 | 8.80 |
|---------|------|------|------|

### 2005

|         |      |      |      |
|---------|------|------|------|
| October | 9.33 | 8.60 | 8.45 |
|---------|------|------|------|

|      |      |      |      |
|------|------|------|------|
| July | 9.70 | 8.75 | 9.15 |
|------|------|------|------|

|       |      |      |      |
|-------|------|------|------|
| April | 9.31 | 8.20 | 9.90 |
|-------|------|------|------|

|         |      |      |      |
|---------|------|------|------|
| January | 9.52 | 8.50 | 8.60 |
|---------|------|------|------|

### 2004

|         |      |      |      |
|---------|------|------|------|
| October | 9.14 | 7.95 | 9.10 |
|---------|------|------|------|

|      |      |      |      |
|------|------|------|------|
| July | 9.63 | 8.70 | 9.10 |
|------|------|------|------|

|       |      |      |      |
|-------|------|------|------|
| April | 8.79 | 7.85 | 8.60 |
|-------|------|------|------|

|         |      |      |      |
|---------|------|------|------|
| January | 8.85 | 7.70 | 8.60 |
|---------|------|------|------|

### 2003

|         |      |      |      |
|---------|------|------|------|
| October | 9.53 | 8.55 | 7.95 |
|---------|------|------|------|

|      |      |      |      |
|------|------|------|------|
| July | 9.55 | 8.55 | 8.30 |
|------|------|------|------|

|       |      |      |      |
|-------|------|------|------|
| April | 8.86 | 8.05 | 8.10 |
|-------|------|------|------|

|         |      |      |      |
|---------|------|------|------|
| January | 8.81 | 7.80 | 8.30 |
|---------|------|------|------|

<sup>1/</sup> Excludes Agricultural Service workers.

## FLORIDA FARM INCOME AND EXPENSES, 2004

|   |                 |                        |
|---|-----------------|------------------------|
| <b>GROSS FARM INCOME</b>                    |                 | <b>\$7,452,891,000</b> |
| Gross Cash Income                           |                 | \$7,267,578,000        |
| Farm Marketing                              | \$6,846,306,000 |                        |
| Crops                                       | \$5,363,467,000 |                        |
| Livestock & Products                        | \$1,482,839,000 |                        |
| Government Payments                         | \$214,409,000   |                        |
| Farm-related Income                         | \$206,863,000   |                        |
| Non-cash Income                             |                 | \$185,313,000          |
| Value of Home Consumption                   | \$2,399,000     |                        |
| Rental Value of Buildings                   | \$182,914,000   |                        |
| <b>TOTAL PRODUCTION EXPENSES</b>            |                 | <b>\$5,079,734,000</b> |
| Intermediate Production Expenses            |                 | \$3,115,468,000        |
| Farm Origin                                 | \$839,309,000   |                        |
| Feed Purchased                              | \$410,000,000   |                        |
| Livestock/Poultry Purchased                 | \$69,309,000    |                        |
| Seed Purchased                              | \$360,000,000   |                        |
| Manufactured Input                          | \$844,742,000   |                        |
| Fertilizer and Lime                         | \$330,000,000   |                        |
| Pesticides                                  | \$300,000,000   |                        |
| Fuel and Oil                                | \$152,182,000   |                        |
| Electricity                                 | \$62,560,000    |                        |
| Other                                       | \$1,076,532,000 |                        |
| Repair and Maintenance                      | \$258,433,000   |                        |
| Machine Hire and Custom Work                | \$97,640,000    |                        |
| Marketing, Storage and Transportation       | \$353,000,000   |                        |
| Other Miscellaneous                         | \$367,459,000   |                        |
| Interest                                    | \$354,885,000   |                        |
| Contract and Hired Labor Expense            |                 | \$1,490,000,000        |
| Net Rent to Non-operator Landlords          |                 | (\$15,664,000)         |
| Capital Consumption                         |                 | \$310,666,000          |
| Property Tax                                |                 | \$140,000,000          |
| Motor Vehicle Registration and License Fees |                 | \$7,936,000            |
| <b>NET FARM INCOME</b>                      |                 | <b>\$2,373,158,000</b> |

### LEADING STATES IN NET FARM INCOME, 2004

| State             | Net Farm Income  |
|-------------------|------------------|
| 1. California     | \$12,249,636,000 |
| 2. Texas          | \$6,722,369,000  |
| 3. Iowa           | \$5,683,117,000  |
| 4. Illinois       | \$4,022,264,000  |
| 5. Nebraska       | \$3,459,064,000  |
| 6. Arkansas       | \$3,242,643,000  |
| 7. North Carolina | \$2,989,725,000  |
| 8. Georgia        | \$2,844,610,000  |
| 9. Minnesota      | \$2,645,305,000  |
| 10. Missouri      | \$2,491,980,000  |